



**New York's Leading
Elder Law &
Health Care Law Firm**

What We Do

Elder Law • Health Care Facility Reimbursement & Recovery

Collections and Litigation

- Recover private pay balances and past due NAMI
- Obtain liens against real property
- Litigate claims in all courts throughout New York State
- Pursue claims against estates in Surrogate's Court
- Secure judgments, restrain assets and garnish wages

Medicaid

- Prepare complex Medicaid Applications involving transfers of assets or real property, uncooperative families and documentary evidence problems
- Advocate at Fair Hearings
- Resolve excess resource issues, penalty periods and spousal refusal matters
- Handle Undue Hardship Waivers
- Secure benefits for non-U.S. citizens via PRUCOL status
- Process Article 78 Proceedings

Guardianships

- Obtain the appointment of a guardian who will marshal the resident's assets and pay their bill
- Secure immediate conditional Medicaid benefits
- Restrain bank accounts and secure other assets immediately
- Work with guardians to spend down assets, sell real property and achieve Medicaid eligibility
- Eliminate or reduce Medicaid penalty periods via turnover proceedings and undue hardship waivers
- Handle emergency petitions and life support hearings
- Achieve timely discharges and transfers

Discharge Procedures

- Prepare discharge notices in compliance with New York statutes and regulations
- Counsel facility staff regarding psychiatric transfers and discharges
- Assist with emergency discharges
- Advise staff on patient violence and health and safety threats

Who We Are

Cona Elder Law is recognized as a leading Elder Law and Health Care Law firm in New York. In practice for over two decades, Cona Elder Law offers unsurpassed expertise in Health Care Facility Reimbursement and Recovery, Elder Law, litigation and collections.

Health care facilities turn to Cona Elder Law for innovative strategies and cutting-edge solutions regarding complex Medicaid eligibility matters, Guardianship proceedings, PRUCOL matters, collections, litigation, and other matters related to resident financial accounts and the facility's bottom line. Representing over 200 skilled nursing facilities, CCRCs and assisted living facilities throughout New York State, Cona Elder Law is a preeminent law firm in this practice area.

“As a testament to our superior capabilities, most of our health care facilities have been clients of the firm for decades. In the rapidly changing healthcare industry where many facilities are consolidating management and expanding their reach, our clients have chosen to grow with us.”

– Jennifer Cona, Managing Partner

How We Do It



As an Elder Law firm, Cona Elder Law offers expertise in government benefits, Medicaid, Medicare, Fair Hearings, Article 78 proceedings and Guardianships in addition to collections and litigation. We keep open all possible sources of payment, whether private payment through litigation or by securing Medicaid benefits on behalf of a resident. With our unsurpassed success rate, Cona Elder Law is more efficient and more effective than other law firms.

Practicing in this field for over two decades, we possess the expertise, background and advocacy skills necessary to provide exceptional legal services to the healthcare industry. Cona Elder Law attorneys are always accessible to our health care facility clients and their staff, as we believe that ongoing and open communication is the foundation of client service and the key to our success.

Meet The Team



Jennifer B. Cona is the managing partner of Cona Elder Law and founder of the firm's Health Care Facility Reimbursement and Recovery Department. Jennifer practices exclusively in the field of Elder Law and is the recipient of numerous awards, including Best Lawyers, Super Lawyers, Leadership in Law, Top Women in Law, Smart CEO and more. Jennifer has been featured in both local and national media and is frequently quoted in The New York Times, The Wall Street Journal, Long Island Business News, the New York Law Journal and has appeared as a guest on WNBC-TV, WABC-TV and CNN.



Ken Kern is a partner at Cona Elder Law. Ken leads the firm's Health Care Facility Reimbursement and Recovery Department, concentrating his practice in civil litigation, complex Medicaid eligibility matters, Fair Hearings, Article 78 proceedings, guardianships and resolution of all issues related to resident financial accounts and health care facilities' bottom line. Ken has received the prestigious Leadership in Law award, been named a Rising Star by Super Lawyers, and has been featured in Who's Who in Health Care Law.



Melissa Negrin-Wiener is a partner at Cona Elder Law where she manages the Government Benefits Department, concentrating her practice in Medicaid eligibility, asset protection, guardianships, estate planning and Veterans benefits. She supervises the preparation of Medicaid Applications for nursing home care, home health care and community benefits. Melissa is a past President of the Suffolk County Women's Bar Association and is an Advanced Elder Law Mediator. She has received numerous awards, including Leadership in Law and Outstanding Women in Law.



Diana Choy-Shan is a senior associate attorney at Cona Elder Law. An integral part of the Health Care Facility Reimbursement and Recovery Department, Diana concentrates her practice in government benefits eligibility, handling complex Medicaid cases, Fair Hearings, Article 78 proceedings and guardianships. Diana has been named a Rising Star by Super Lawyers, has received the Outstanding Women in Law Award and has been featured in Who's Who in Health Care Law.

“ Cona Elder Law gets results and protects our interests. We value their counsel and partnership.

Luz Liebeskind
Chief Financial Officer
Hebrew Home at Riverdale

”

“ Cona Elder Law has been our ‘go-to’ law firm for close to two decades. They successfully take on our toughest cases.

Yitz Kohen
National Healthcare Associates

”

“ Cona Elder Law is the law firm we rely on – especially for more difficult cases. They have significantly improved our bottom line.

Israel Rosenberg
Director of Operations
Comprehensive Healthcare Solutions

”

“ Cona Elder Law makes our job easier. They assist us with problem cases and get superior results.

Louis Viteritti
Chief Financial Officer
Gurwin Jewish Health System

”

“ Cona Elder Law stays on top of the large volume of cases and gets the job done.

Rachel Wise
Quality Healthcare Resources

”



Your Bottom Line is Our BusinessSM

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